



Come Grow with Us

Founded in 1971 Bed Bath & Beyond Inc. is an international chain of "superstores" selling a wide assortment of merchandise including domestics & home furnishings as well as food, giftware, health & beauty care items and infant & toddler merchandise. The Company's 1100+ stores principally range in size from 25,000 to 50,000 square feet, with some stores exceeding 90,000 square feet. Bed Bath & Beyond and its subsidiaries combine superior service and a huge selection of items at everyday low prices within a constantly evolving shopping environment that has proven to be both fun and exciting for customers.

JOIN THE LEADER

TAKE A LOOK AT OUR NUMBERS AND SEE WHY YOU WANT TO EXPLORE BEING WITH BED BATH & BEYOND

Debt Free; Increase in sales from \$216M in 1992 to \$8.759B for 2010; Increase in earnings from \$16M in 1992 to \$791.3M for 2010; Increase in number of stores from 38 Bed Bath & Beyond stores in 1992 to 1139 stores including 982 Bed Bath & Beyond stores, 46 Harmon or Harmon Face Values stores, 66 Christmas Tree Shops and 45 buybuy Baby stores in 2010; Operate locations in 50 US States, the District of Columbia, Puerto Rico and Canada; through joint venture, operates 2 stores in Mexico under name of "Home & More." Ranked #1 Home Store by HFN. Interested? Read on...

Retail Business Trainer Union, NJ

Job Description:

The retail business trainer is responsible for all functions of the training process including determining needs, instructional class design, materials development, facilitation and evaluation. S/he will work with the training team to train all new hires as well as existing associates in our Corporate Office in Union, NJ. S/he will have an enthusiasm and strong passion for training, developing, and supporting the business organization.

Job Specifications:

- Identify and understand business needs in order to propose effective training solutions. Partner with SMEs to create effective training programs geared to business needs.
- Translate functional systems specifications and screen design documents into business training manuals. Keep existing training materials updated at all times.
- Develop interactive training solutions to engage participants including the use of visual aids and blended learning techniques. Use appropriate business terminology; incorporate business acumen concepts into class content.
- Facilitate/deliver all classes assigned to target audience using adult learning principals. Present content in a clear and concise manner. Demonstrate credibility at all times.
- Select appropriate measurements tools and levels of evaluation. Summarize and provide recommendations as needed.
- Execute administrative functions as needed including scheduling, coordinating room assignments, posting announcements on the company internal website, email communications, etc.
- Place a strong emphasis on the successful on boarding of our new hires by training and coaching them to acquire the knowledge and skills necessary to be successful in their positions immediately back on the job.
- Work collaboratively and build strong partnerships with department leaders to accomplish business priorities through training events.
- Provide excellent customer service by troubleshooting issues from internal customers and providing timely solutions. Solicit constant feedback for continuous improvement.

Job Requirements:

- Bachelor's degree in retail or a related business field.
- Minimum of 3-5 years training experience. Retail training experience in a large company is preferred. Systems training a strong plus.
- Excellent Facilitation/Presentation skills.
- Excellent verbal and written communication skills.
- Strong project and time management skills.
- Must be a self-starter and be detail-oriented.
- Ability to work well both independently and in a team environment.
- Excellent skills with MS Office (Word, Powerpoint, Excel, Publisher)
- eLearning development skills a strong plus
- Excellent customer service skills.
- Excellent critical thinking and interpersonal skills.

To apply, please send your resume to erica.cooper@bedbath.com